



© iStock/amenic181, jamielawton, anttoho, godfather744431

**ACTING  
SUSTAINABLY**

# TRANSFER

CUSTOMER AND  
STAFF MAGAZINE OF  
THE GEIS GROUP

**> 02.2020**



PAGE  
**04**

## TOP STORY

Acting sustainably	04
Joachim Fink focuses on new tasks – in his active retirement	08
Joachim Henneberger says goodbye	09

## ROAD SERVICES

Long-term contract signed with the Kunert Group	10
---	----

## LOGISTICS SERVICES

Ohrdruf – 20 years of multi-user logistics centre	11
Construction start for new logistics centres	12
Fashion that catches on	13

## AIR + SEA SERVICES

High-tech by rail to China	14
Protective masks fly business class	15
A new start in Nuremberg	15

## GENERAL NEWS

The new apprentices have arrived!	16
Youth fire brigade delighted with masks	17
More space for our IT	17
Focus Award – “Highest Reputation”	18
Our logistics heroine	18
Anniversaries – 40 and 25 years with Geis!	19
New task for Peter Gayer	19



PAGE  
**11**



PAGE  
**15**



PAGE  
**18**

## IMPRINT

### Published by

Hans Geis GmbH + Co KG Internationale Spedition  
 Rudolf-Diesel-Ring 24, 97616 Bad Neustadt/Saale  
 Phone: +49 (0) 9771 – 603 0  
 Fax: +49 (0) 9771 – 603 109  
[www.geis-group.com](http://www.geis-group.com)  
 Responsible for the contents  
 Management of the Geis Group

### Editorial

STROOMER PR | Concept GmbH  
 Christian Stephan,  
 Karin Nowack, Christina Stroomer  
 Rellinger Straße 64a, 20257 Hamburg  
 Phone: +49 (0) 40 – 853133 0  
 Fax: +49 (0) 40 – 853133 22  
 E-mail: [mail@stroomer.de](mailto:mail@stroomer.de)



Hans-Georg Geis, Hans-Wolfgang Geis, Jochen Geis and Wolfgang Geis (from the left).

## Dear Readers,

Protecting the environment, acting in a climate-friendly manner and conserving resources – sustainable action has been a fundamental goal of our company for many years. It has long been part of our daily routine to optimise supply chains and transports and to reduce the number of empty runs. We use low-emission vehicles, pay attention to ecological aspects in all construction projects and avoid waste.

### CREATING MORE SUSTAINABILITY

Sustainable action encompasses much more than ecological issues, however. We are also committed to society and our employees. Our goal therefore is to keep the company fit in a changing environment – for example by investing in the qualification and further training of our more than 6,000 employees. After all, people are and remain the most important resource in logistics.

As an internationally active logistics service provider as well as a family business, we have a special responsibility. We take it very seriously

and intensify our efforts for more sustainability day by day. We have summarised our goals and measures in a sustainability report. Find out more about this on the following pages.

### DECADES OF FULL COMMITMENT

Joachim Fink and Joachim Henneberger have been and are working sustainably for our company. Both have helped shape our company for decades. On the occasion of their imminent retirement, in this Transfer issue we would like to thank and pay tribute to these two great personalities.

We also want to thank all of you, our customers, employees and business partners. Thank you for going through this extraordinary year with us as partners. Now it's important for us to look to the future with confidence. In this spirit we wish you a Merry Christmas and a healthy and Happy New Year!

Yours,  
The Geis family

**ACCEPTING RESPONSIBILITY  
FOR THE ENVIRONMENT AND SOCIETY**





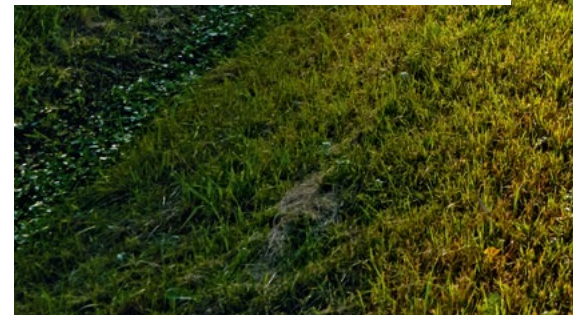
# ACTING SUSTAINABLY

Acting responsibly towards people and the environment is one of the key principles of our group of companies. Our first sustainability report shows how we are putting this principle into practice.

**C**reating efficient transport solutions, making optimum use of resources and assuming social responsibility – our sustainability report provides information on how we tackle these and many other issues. In it we summarise our activities under the three sub-areas of environment and energy, people and society, and innovations and sustainable foundations for success.

## ENVIRONMENT AND ENERGY

Environmental and climate protection are fundamental corporate goals for us. We were one of the first logistics service providers in Germany to introduce a DIN EN ISO 14001-certified integrated environmental management system back in 2005. We are involved in the



Bavarian Environmental Pact, the Hesse Environmental Alliance and the Lower Franconia Environmental Support Association.

Our commitment is primarily aimed at making our processes environmentally compatible and we are continuously working to improve our energy-related performance and our environmental performance.

We have already made many improvements, including in the following areas:

- Last year, we succeeded in reducing CO<sub>2</sub> emissions in relation to our company's sales by 5.24 percent compared to 2018.



## DIESEL CONSUMPTION PER 100 KM

100 %

2017

98.5 %

2018

95.9 %

2019

© iStock/Milos-Muller

- In 2019 we were able to reduce the volume of waste from cardboard and paper by 7.1 percent and that of wood by 4.7 percent – in each case in relation to turnover.
- Over the past two years, the average consumption of our truck fleet has fallen by 4.1 percent. With fuel-efficient and low-emission vehicles, innovative technology and targeted training of our drivers, we have been able to save a total of 167,591 litres of diesel. This corresponds to 444 tonnes of CO<sub>2</sub>.
- While turnover rose by 8.6 percent from 2018 to 2019, our total energy consumption increased by only 1.2 percent.

We are also increasingly focusing on ecological features in our properties. For example, we are equipping new buildings with energy-efficient LED lighting and are also successively converting our existing properties – for example our logistics centre in Regensburg. Here, the newly installed LED lighting system saves 76,000 kilowatt hours of electricity per year, is much more durable and creates better working conditions thanks to a much higher light quality.

>>>

### FOCUS ON ENVIRONMENTAL ASPECTS:

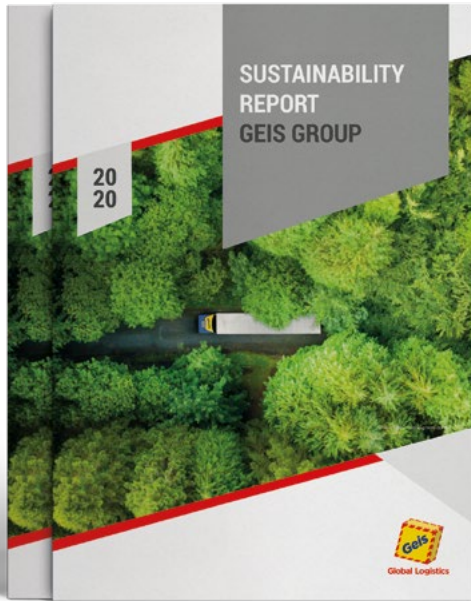
- Pollutant emissions
- Consumption of packaging material and cardboard boxes
- Discharge into watercourses, wastewater pollution, soil contamination
- Use of hazardous substances
- Raw material consumption
- Waste management





The sustainability report is available for download at [www.geis-group.com/en/downloads](http://www.geis-group.com/en/downloads)

It's well worth a look!



professions. Our apprenticeship quota in Germany is 7.8 percent, and almost all apprentices are taken on. This also applies to the dual-degree students for whom we act as training partners.

Even after vocational training or studies have been completed, we are committed to the further development of our employees' skills. We apply a holistic concept for employee advancement and personnel development – with regular and individually compiled seminars and training courses. In 2019, each employee received an average of 11.5 hours of further training.

## PEOPLE AND SOCIETY

In addition to our commitment to the environment, we are also assuming social responsibility. In doing so, our concern is to ensure our company's relations with our social environment and society are both fair and cooperative.

The training, safety and health of our employees are all of great importance to us. More than 6,000 people are employed by our group of companies. With their know-how and commitment, they form the basis for our diverse and high-quality services.

Passing on knowledge to employees – this is our goal when training young people. Sound vocational training is high priority for us, as the figures show: We currently have 308 apprentices being trained in nine different

Bright prospects in the future-oriented logistics sector: We take on almost all our apprentices.





One focus of the training courses is occupational safety, because the safety and health of our employees is particularly important to us. Other measures, such as ergonomically designed workplaces and on-site events such as health days, also help ensure the latter.

Our commitment to society is primarily local and regional. Our sites support aid projects with free transportation and personal commitment. They sponsor associations and events and back fundraising campaigns for local projects.

## INNOVATIONS AND FOUNDATIONS FOR SUCCESS

Last but not least, sustainability is also about strengthening our company in the long term and making it fit for the future. To achieve this, we have, for example, systematised the development and testing of new solutions and digital processes. Innovations such as Google Glass, glove scanners and exoskeletons can increase productivity and process reliability. At the same time, they are able to relieve employees in their daily work through ergonomic and supporting functions.

**“IN THE LONG TERM WE CAN ONLY BE SUCCESSFUL THROUGH SUSTAINABLE ACTION.”**

Hans-Georg Geis and Wolfgang Geis,  
Managing Partners



In addition, all the elements of our Integrated Management System (IMS) are geared towards sustainability and continuous improvement. The aim of the IMS is that our processes always take the best possible position in the area of conflict between economy, ecology and social demands.

Evidence of our sustainable orientation includes among other things our certifications for quality, environmental and occupational-safety management. But information security management, food safety, AEO/ customs and air freight security are also part of it. We are certified according to a total of eight standards.

Google Glass and glove scanners – such innovations lighten the workload of employees and make us fit for the future.





# JOACHIM FINK FOCUSES ON NEW TASKS – IN HIS ACTIVE RETIREMENT

An untiring commitment to our company: For more than 35 years Joachim Fink has played a key role in our Road Services division. At the end of this year he will begin his well-earned retirement.

**H**is work deserves esteem, respect and thanks: Joachim Fink joined our company in 1984 as Site Manager for Bad Neustadt. Just six years later he was appointed Managing Director of Hans Geis GmbH. It was under his leadership that our company began to build up the Road Services network – first in Germany with own sites and strong co-operations, then with own nationwide networks in the Czech Republic, Slovakia and most recently in Poland.

Joachim Fink has always been a driving force behind this development and is one of the architects of our current Central European Road network. With a great deal of energy and enormous perseverance he committed himself to the company and our joint success, coordinated our transports and developed them further – since

2005 in his function as Managing Director of Geis Holding. He even postponed his retirement by five years so that we could continue to benefit from his expertise, experience and loyalty.

Joachim Fink has been and is a loyal companion to the management and a good supervisor and mentor. He is someone from whom many have learned a lot and is highly appreciated by his colleagues and partners. He is a master of fine and apt words. His opinion always carries great weight – not only in our company, but also within the IDS. For many years he represented our interests in the advisory board of the general cargo cooperation.

With calmness, patience and strength, Joachim Fink has enabled and supported the company's rapid development. Now he is set to invest his energy in new tasks – in what will be anything but a quiet retirement. We wish him much joy, health and, as always, many exciting projects for this new phase in his life!







# JOACHIM HENNEBERGER SAYS GOODBYE

Master of numbers, IT wizard and a key player in many important corporate decisions: At the end of this year, after 40 years, we will bid farewell to Joachim Henneberger as he begins his well-earned retirement.



It all started on 1 August 1980: Joachim Henneberger joined our company in Salz as a newly graduated business economist – responsible for bookkeeping and cost accounting. When we introduced EDP in 1982/83, he played a major role in the development and subsequently took over responsibility for IT management. From 1984 he was also responsible for the accounting department. In 1997 he handed over the IT management and concentrated entirely on finances, for which he remains responsible as an authorised signatory until the end of this year.

His area – the world of numbers and finance – is very important to our company. Thus, Joachim Henneberger still holds one of the most important positions in the entire group. As a reliable and loyal partner, he has always supported and continues to support the owners – including as a „friendly admonisher“ in the background, often showing our company the right way.

Joachim Henneberger has helped shape the company over the past decades and played a significant role in our successful development. With his know-how he has overseen more than 40 company acquisitions and

consolidated the balance sheets of our companies in Europe.

We therefore say thank you to Joachim Henneberger, and wish him all the best, health and success with all his new plans!

## SUCCESSION ENSURED

On 1 January, Peter Prusaczyk will succeed Joachim Henneberger. Both have been working closely together since September 2019. The business graduate also brings with him 14 years of experience in various management positions in the financial division of a logistics company. „I would like to continue the very successful work of my predecessor and, as the person responsible for finance, contribute to the Geis Group’s further successful development,“ says the 43-year-old.



# LONG-TERM CONTRACT SIGNED WITH THE KUNERT GROUP

From next year, we will handle more than 200 transport orders daily for the Kunert Group. As a general contractor, we will bundle the entire LTL and FTL transports of the paper core, corrugated board and cardboard manufacturer in Germany.

**A** joint project team has been working on the realisation of this major project since the beginning of this year. One of the aims is to optimally combine and network the transport volumes of both sides. „We want to continue to involve the existing Kunert transport contractors,“ explains Area Sales Manager Marco Rathgeber, who has been involved in the project from the very beginning. „Our Geis shipments are included in the system to maximize vehicle utilisation.“

Initially, the core plants in Wildflecken, Peiting, Soest and Selke-Aue, the corrugated board plant in Bad Neustadt and the paper mills in Brunnenthal and Illzach in France will be integrated into the project. Also already contractually agreed is the rapid inclusion of the corrugated board plant in Biebesheim am Rhein.

Our Eichenzell site will be responsible for the operational handling. The Kunert Group's plants will be closely networked with our sites right from the start on 1 January 2021.

In order to ensure a smooth transition at the turn of the year, we have been deploying a defined number of trucks for Kunert on a daily basis since May of this

year. It is already apparent that positive synergies can arise from a partnership cooperation between two owner-managed companies. These will be further expanded from the start of the new year and in the course of the cooperation.

Cooperation agreed (from the left): Klaus Stäblein, Jochen Geis, Wolfgang Geis, Manfred Kunert, Mathias Kunert, Andreas Kunert and Jürgen Schaller.



## THE KUNERT GROUP

At the Kunert Group, around 2,000 employees produce 330,000 tonnes of cores, transport protection and packaging made of corrugated board as well as 250,000 tons of core board annually.





# OHRDRUF – 20 YEARS OF MULTI-USER LOGISTICS CENTRE

We have been active in Ohrdruf since the fall of the Berlin Wall – initially as Thüringer Speditionsgesellschaft. We quickly added logistics expertise to our freight forwarding competence – and a modern multi-user logistics centre. Now it celebrates its 20<sup>th</sup> anniversary. A further logistics and technology centre of up to 40,000 square metres could be built on the site.

**T**wenty years ago, we won a complex logistics contract from SCHUPA/GEWISS," recalls Jochen Creutzburg, Logistics Division Manager, who has been with our Ohrdruf-site right from the start. „This was reason enough for Geis to invest in a modern logistics centre, which was designed as a multi-user facility right from the start.“

## MODERN EQUIPMENT AND MOTIVATED EMPLOYEES

The customer structure has changed over the years, but the



multi-user principle has remained. Our Geis Industrie-Service team still handles complex logistics projects on an area of around 10,000 square metres – for example for Diebold Nixdorf Technologie, which specialises in the manufacture of deposit return systems. However, in addition to major projects, there is also space for many other customers, including from the automotive supplier, plastics and glass industries,

mainly from the surrounding region.

„Especially during times of crisis, our multi-user warehouse with customers from several different industries proves its worth," says Jochen Creutzburg. „And we're well prepared for the future, because there are still 40,000 square metres of space available at the site – ideal for the construction of a logistics and technology centre.“

**“ESPECIALLY DURING TIMES OF CRISIS, OUR MULTI-USER WAREHOUSE PROVES ITS WORTH.”**

Jochen Creutzburg,  
Logistics Division Manager





# CONSTRUCTION START FOR NEW LOGISTICS CENTRES

Tailor-made logistics properties are the perfect basis for efficient logistics processes. In the second half of 2020, we began construction of two new logistics and technology centres.

## NEW IN NUREMBERG

While construction of the first new logistics and technology centre in Nuremberg Freight Village is progressing according to plan – partial commissioning is planned for January – work has also begun on site on the construction of its sister facility. Both buildings will offer 15,000 square meters of logistics space and around 1,000 square meters of office space.

For the first time in our logistics facilities, the usable height is 12 metres. The resulting improved use of the site makes both economic and environmental sense. Both buildings will also be pre-fitted for photovoltaic systems and fully

equipped with energy-saving LED lighting as well as facade and roof strip lighting. In this way a lot of daylight can be used.

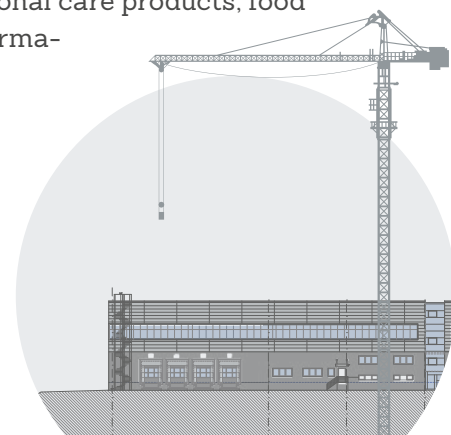
The second new building is scheduled to go into operation in autumn 2021. Capacities are still available.

## BIGGER IN GOCHSHEIM

Our logistics and technology centre in Gochsheim near Schweinfurt is also growing: A second logistics property will soon be built next to the facility which went into operation in 2018. Construction is scheduled to start in February 2021.

The new building offers around 20,000 square metres of logistics space, 20 loading gates and two ground-level access gates. In one part of the building we will set up a hazardous materials warehouse. The state-of-the-art equipment is just as high quality as in the new buildings in Nuremberg, additionally rainwater drains into near-natural retention basins.

Construction is set to be completed by the end of 2021. Large parts of the facility will be used as a new logistics centre for Kneipp, a leading manufacturer of personal care products, food supplements and pharmaceuticals. Our site in Gochsheim also has space for a third building with 25,000 square metres of space.







The interest in the fashion labels of GUT is great – especially T-shirts, but also dresses and sweatshirts sell very well.



# FASHION THAT CATCHES ON

Our Czech team has been working for the clothing company Great United Trading s.r.o. (GUT) since 2014. Now we have gained new volumes from our customer's e-business.

**H**ardly any other sector of the economy is as dependent on flexible logistics solutions as the textile and lifestyle industry," says project manager Pavel Tóth. "The reasons are global production and supply chains, fast collection changes and seasonal peaks. High volumes of consignments have to be dispatched in the shortest possible time – this is the fine art of logistics."

## COMPLEX LOGISTICS

This task is perfectly mastered at our Czech site in Prague: A well-established team stores around 4,500 articles of the brands KVL

(formerly Kenvelo), Lee Cooper and above all Timeout – mainly clothing, but also accessories such as handbags, gloves or belts. "From here we transport the goods within the Czech Republic and Slovakia all the way to the shops," explains Pavel Tóth. "In addition, we take care of warehousing and order picking for Eastern and South-Eastern Europe and customs management for countries outside the EU."

## E-COMMERCE IS BOOMING

In times of Corona, orders via the web shop have increased significantly. "We already process online orders for GUT from the fashion label Timeout," says Pavel Tóth. "Due to the e-commerce boom, our warehouse now also receives selected goods from the Lee Cooper brand – this is a very pleasing development for us."

**"IN THE GEIS GROUP WE HAVE FOUND A RELIABLE PARTNER FOR LONG-TERM COOPERATION."**

Dana Bačíková, GUT



GERMANY

Upper Franconia

13,178 kilometres

CHINA

Yuxi

# HIGH-TECH BY RAIL TO CHINA

Transporting a CT scanner securely from Germany to China on the „Iron Silk Road“: Is this feasible given the device’s sensitive electronics? Our Air + Sea team in Fulda proved that it is, transporting it door to door in 27 days.

**F**aster than sea freight and cheaper than air freight: For our customers, transport by rail is an advantageous third option for supplying the Chinese market. Intensive preliminary talks – including with respect to the expected vibrations – preceded the first transport operation by this route. The detailed planning included coordination with the Chinese railway company, obtaining all the necessary permits and checking the line conditions.

On 28 August, loading began of the extremely heavy medical equipment in Upper Franconia. We transported the CT scanner to the rail terminal in Munich by truck, from where it was conveyed by rail around 12,000 kilometres to central China. What is unusual about the line is that the gauge changes twice – from the European standard gauge to the

Russian broad gauge and then to the Chinese standard gauge. Just like customs clearance processes, reloading can cause delays at the gauge conversion stations.

The transport operation made rapid progress and on 18 September reached the destination station in Zhengzhou. On the same day, after successful customs clearance, the shipment was transported by truck to the hospital in Yuxi, where the valuable device arrived safely on 22 September after 27 days and a total of 13,178 kilometres.

The rail transport alone between Germany and China scores with transit times of 17 to 19 days – and is almost as environmentally friendly as the sea route. Another big advantage is that with daily departures we always find the right starting time for our customers’ bookings.





# PROTECTIVE MASKS FLY BUSINESS CLASS

A major contract for our General Transport team at Zurich airport: It imported a large proportion of the protective equipment for the Swiss Confederation. In order to create the necessary transport capacities, even business class seats were disassembled in the planes.

**O**ver a period of three months we imported face masks, gloves and protective goggles from Chinese suppliers into Switzerland, transporting a total of 1,600 tonnes of material from Shanghai, Beijing and Shenzhen in specially chartered SWISS Boeing 777s.

## UP TO 14 HOURS IN TRAFFIC JAMS

„One of the biggest challenges was coordinating the deliveries so that they arrived on time,“ says Thomas Benz, who as Branch Manager Airfreight Zurich managed the project. „All the deadlines had to be strictly adhered to in order to guarantee the departures reserved exclusively for us.“ The biggest obstacle was the journey to Shanghai airport: There the trucks with the air freight pallets built by us were stuck in traffic jams for up to 14 hours.

## OPTIMAL USE OF CAPACITIES

In addition, we organised quality inspections and took care of the complex export customs clearance for all the goods. When delays arose, we had to reschedule or bring forward shipments in order to make optimum use of the capacity of the planes. This way our team was able to deliver all the material punctually and safely to Switzerland.



## A NEW START IN NUREMBERG

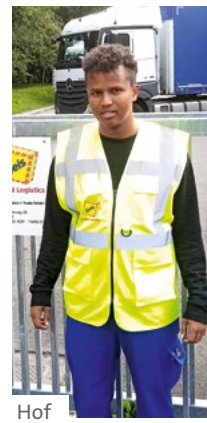


New management and new offices: Our Nuremberg Geis Air + Sea GmbH team is now even better positioned.

On 1 October, Mehmet Danisan joined our Nuremberg team as the new Site Manager. The 50-year-old brings with him decades of experience in the air and sea freight sector, and prior to joining us worked for 25 years for Panalpina. Among his strengths in particular are perseverance and stamina.

„I’m delighted with the new challenge and the great team,“ says Mehmet Danisan. „Together we want to meet the needs of our customers in the best possible way.“

Also contributing to the new start is the move to new offices. The modern premises not far from the airport offer plenty of space for further growth.



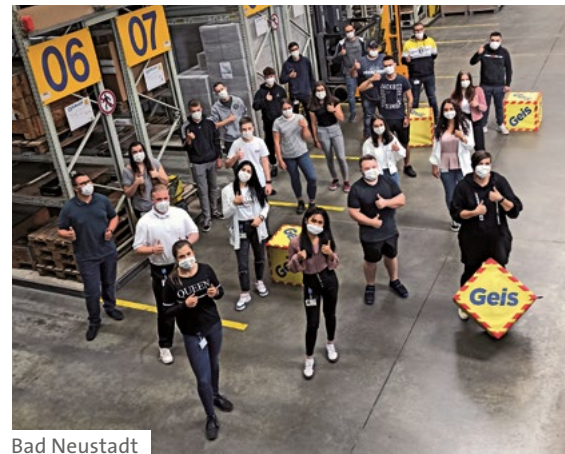
Hof



Eichenzell



Naila



Bad Neustadt

# THE NEW APPRENTICES HAVE ARRIVED!

Welcome to the Geis family: In August and September, 114 apprentices started their professional careers at our sites throughout Germany.

**T**raining within our companies opens up exciting career prospects in nine different professions for young professionals. 43 trainees began their apprenticeships as administrators for forwarding and logistics service. 27 are being trained as specialists for warehouse logistics, 20 as warehouse specialists and 15 as professional drivers.

We also welcome three future office managers, three IT specialists in system integration, one IT specialist in application development, one digitalisation management specialist and one wood mechanic. Since October we have also been acting as training partners to six more dual-degree students.

„We extend a warm welcome to all the new apprentices and students,“ says Volker Kindler, Head of Personnel Management. „They can look forward to challenging and varied professional training with excellent future prospects.“



Ohrdruf



Nuremberg Air + Sea







Satteldorf



Geis Eurocargo Nuremberg



Berlin



## YOUTH FIRE BRIGADE DELIGHTED WITH MASKS

We have now supplied the youth fire brigade in Ohrdruf with 150 mouth and nose protection masks. The masks are part of a hygiene concept that allows the children and young people to resume their training.

Each member has received two masks with their name, the name of the local fire brigade and of course our logo. All are excited at the prospect of restarting their training.



## MORE SPACE FOR OUR IT

As an innovative logistics service provider, we are constantly expanding our IT division. In order to be prepared for further growth, we opened a new office building at our Bad Neustadt location in July, which is almost completely used by our central IT department. It has moved from the main building into the 1,300-square-metre large premises.

Colleagues from the other departments now have more space in the main building.



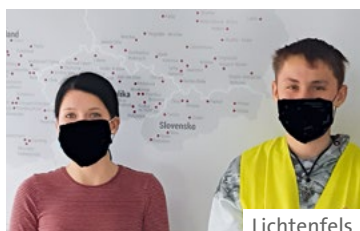
Frankfurt



Gochsheim and Schwebheim



Fulda



Lichtenfels



Philippsburg



Kürnach



Contract logistics



Seubtendorf





## FOCUS AWARD – “HIGHEST REPUTATION”

German news magazine Focus has awarded our company its “Highest Reputation” seal of approval in a Germany-wide study. In the Logistics Company category we scored 79.6 points and were consequently rated “outstanding”.



© iStock/lovelyday12

The study was conducted by the IMWF Institute for Management and Economic Research on behalf of Focus, Focus Money and Deutschland Test. 15.7 million citations in digital media were evaluated for over 5,000 companies from 270 sectors. The evaluation criteria included employer performance, commercial performance, product and service performance and performance through sustainability.

For us the award is a major accolade that reflects our commitment at various levels – for example as an employee-friendly employer and customer-oriented service provider. At the same time it’s an incentive to constantly improve ourselves.

# OUR LOGISTICS HEROINE

She moves over 44,000 pallets with one million sneakers each year: Our forklift driver Jennifer-Joy Ziegler is a real superwoman and thus an ambassador for the „Logistics Heroes“ initiative.

Each day in the Gochsheim Logistics and Technology Centre, Jennifer-Joy Ziegler transports thousands of items of Nike sports equipment for our customer Intersport. At the same time she helps colleagues in goods-receipt or picking. She is both a team player and an organisational talent.

It was only late in life that she felt attracted to logistics – after training as a hotel manageress and a child carer. “With logistics I feel I’ve finally arrived,” says the 28-year-old. “Here I can move something!”

As a logistics service provider, we and our employees ensure that everything runs smoothly for industry and commerce. The aim of the “Die Wirtschaftsmacher” initiative of the German Logistics Association is to improve public awareness of our role. At its heart are the “logistics heroes” who, together with various sponsors, cultivate the image of logistics. Supporting the initiative has therefore been a matter of course for us since it was launched last year.







# ANNIVERSARIES – 40 AND 25 YEARS WITH GEIS!



## Heidemarie Baer

began her apprenticeship as a forwarding merchant on 1 August 1980 at Bischoff Naila.

Afterwards she worked in the accounting department, and since 2014 has been working in the service department for groupage receipt.



## Joachim Henneberger

celebrated his 40<sup>th</sup> anniversary with Hans Geis GmbH in Bad Neustadt on 1 August. Read

more about his career on page 8.



## Ilse Saalfrank

began her apprenticeship as a forwarding merchant with Bischoff in Naila on 11 August

1980. After her graduation she worked in the accounting department. Since 2018 she is in the processing department.



## Thomas Dietz

joined Hans Geis GmbH in Kürnach on 17 July 1995 as a truck driver. After one year he

switched to the forwarding division to work as a forklift driver, and since 2015 has been doing the same job in the logistics division.



## Matthias Graf

began his apprenticeship as a forwarding merchant on 1 August 1995 at Hans Geis

GmbH in Bad Neustadt. He subsequently managed the European clearance and groupage receipt departments. Since 2015 he has been National Forwarding Manager in Bad Neustadt.



## Marina Höppner

has worked for Geis Bischoff in Naila since completing her apprenticeship as a forwarding

merchant, which began on 1 August 1995. She works in the consolidated freight outbound service, mainly for returns management.



## Rene Scheffel

began his apprenticeship as a forwarding merchant on 28 August 1995 with Bischoff in

Naila. He now works in Naila in the scheduling department, since 2016 as short-haul scheduling group leader.



## Andreas Hafner

has been a truck driver at Hans Geis GmbH in Bad Neustadt since 2 October 1995. Initially

working day and night shifts, he has been doing the day shift in the carrier area for several years.



## Hartmut Köhler-Sandner

was hired as a warehouse employee at what is now Geis Tyre Warehousing GmbH in

Philippsburg on 2 November 1995. He is currently a picker in the buffer department.



## Eduard Vocht

began working as a warehouse employee for what is now Geis Tyre Warehousing GmbH in

Philippsburg on 2 November 1995. He currently works in the Japan department.

## NEW TASK FOR PETER GAYER



Since April of this year, Peter Gayer has been in charge of our newly-created Automotive Road Germany division.

In his new function, the 55-year-old is responsible for this growing business area, will look after OEM and supplier customers and will head our automotive teams in Nuremberg, Eichenzell and Gochsheim. „Our top priority is to meet the requirements of our automotive customers in the Road Services division in full,” says Peter Gayer. „And naturally we also continue to develop the business.“

His accumulated experience will prove useful for his new tasks. After training as a forwarding merchant, he joined Geis in April 1989, originally in sales. Just two weeks later he became head of the international department. Later on, he took over the responsibility for Geistransport in the Czech Republic and for the European forwarding management. In 2006, Gayer, originally from Würzburg, was appointed Deputy Site Manager in Bad Neustadt and was given power of attorney.

Since 2010, he has headed the department Key Account Management Road, where the automotive sector has been one of his focal points. He and his team have overseen the implementation of new automotive projects.



**THE GEIS PRINCIPLE:  
WE LEAD YOUR  
ORDERS AND PROJECTS  
TO SUCCESS. WITH PASSION  
AND PERFORMANCE.**

Whether Road Services, Logistics Services or Air + Sea Services – for you we will always find a way. With expertise and reliability, flexibility and passion. Go for the best overall package: [www.geis-group.com](http://www.geis-group.com)



ROAD SERVICES



AIR+SEA SERVICES



LOGISTICS SERVICES



Global Logistics